



Continuum of Care Program: Home Health & Hospice Agencies

Home care and end-of-life care expenditures are expected to increase dramatically over the next several years due to the aging U.S. population, the increasing pressure for hospitals to reduce lengths of stay, and physicians' growing acceptance of home health services.

As a sponsor organization of Premier, a leading healthcare improvement company uniting an alliance of approximately 4,000 U.S. hospitals and 165,000 alternate sites, we offer access to one of the industry's most comprehensive purchasing portfolios for home health and hospice agencies.

Power of Premier

Premier is a leading force in healthcare supply chain and operations. With nearly 30 years of experience, Premier has the leadership, expertise, and resources to help you succeed. And with a contract portfolio built on over \$60 billion in group purchasing volume, you get access to the buying power needed to thrive in today's increasingly competitive healthcare environment.

BEST-IN-CLASS PRICING

Through Premier's Continuum of Care purchasing portfolio, you'll gain access to over 2,000 contracts with national suppliers that home health and hospice agencies know and trust. Specifically designed to help rein in costs, participants can **save up to 30%** off their direct spend in some of the largest home health product categories, including:

- Enteral nutrition
- Incontinence
- Ostomy
- Urological
- Wound care
- Gloves
- Hypodermic needles
- Orthopedic soft goods
- Respiratory

The following pages contain a sampling of the most frequently accessed contracts by home health and hospice agencies. Premier adds suppliers to its portfolio often, so please contact us at the phone number or email below before you make any purchasing decisions to make certain that you are taking full advantage of our purchasing program.

Here are some of the additional resources available to you:

Supply Chain Advisor:

Web-based contract catalog, price activation, contract management, and additional contracting news and resources

Group buy and EXPRESSbuy™:

A time-limited opportunity for members to purchase products at a reduced price.

Employee Discount Program:

Negotiated price reductions for many products and services that employees can enjoy.

To learn more about our home health and hospice agencies contracts or to join our GPO, contact us at



email 

, or call 

Continuum of Care Program: Home Health & Hospice Agencies

| Product Category | Contract Title | Supplier Name | Contract Number |
|---|---|-----------------------------------|-----------------|
| Delivery, Shipping & Freight Management | Inbound & Outbound Freight | FedEx | PP-MM-428 |
| | Paper Towels, Tissues & Dispensers | American Textile Systems | PP-FA-560 |
| | Paper Towels, Tissues & Dispensers | Georgia Pacific Consumer Products | PP-FA-557 |
| | Paper Towels, Tissues & Dispensers | Kimberly Clark | PP-FA-558 |
| | Paper Towels, Tissues & Dispensers | SCA Tissue | PP-FA-561 |
| | Paper Towels, Tissues & Dispensers | Von Drehle Corp | PP-FA-559 |
| Information Technology | Hardware & Software Resellers | CDW | PP-IT-163 |
| | Hardware & Software Resellers | Insight | PP-IT-166 |
| | Hardware & Software Resellers | PC Connection | PP-IT-164 |
| | Hardware & Software Resellers | Zones | PP-IT-165 |
| | Managed Print Services, Devices & Accessories | Guy Brown | PP-IT-149 |
| | Managed Print Services, Devices & Accessories | Konica Minolta | PP-IT-148 |
| | Managed Print Services, Devices & Accessories | Kyocera Document Solutions | PP-IT-150 |
| | Managed Print Services, Devices & Accessories | Pharos Systems International | PP-IT-151 |
| | Managed Print Services, Devices & Accessories | Ricoh | PP-IT-147 |
| | Managed Print Services, Devices & Accessories | Staples | PP-IT-152 |
| | Managed Print Services, Devices & Accessories | Xerox | PP-IT-153 |
| | Mobile Wireless Carriers | AT&T | PP-IT-188 |
| | Mobile Wireless Carriers | Sprint | PP-IT-186 |
| | Mobile Wireless Carriers | Verizon | PP-IT-187 |
| Medical Nutrition | Enteral Nutrition | Abbott Nutrition | PP-DI-1325 |
| | Enteral Nutrition | Medtrition | PP-DI-1329 |
| | Enteral Nutrition | Nestle Health Sciences | PP-DI-1326 |
| | Enteral Nutrition | Nutricia North America | PP-DI-1328 |
| | Enteral Nutrition | Thrive Frozen Nutrition | PP-DI-1327 |
| | Feeding Pumps, Devices, Sets & Tubes | Avanos Medical | PP-DI-1466 |
| | Feeding Pumps, Devices, Sets & Tubes | Cardinal Health 200 | PP-DI-1465 |
| | Feeding Pumps, Devices, Sets & Tubes | NeoMed | PP-DI-1469 |
| Nursing | Feeding Pumps, Devices, Sets & Tubes | Vesco Medical | PP-DI-1468 |
| | Bandages, Dressings & Gauze | Cardinal Health 200 | PP-NS-976 |
| | Bandages, Dressings & Gauze | Medi-Tech International | PP-NS-977 |
| | Bandages, Dressings & Gauze | Tetra Medical Supply | PP-NS-978 |
| | Bowel Management | ConvaTec | PP-NS-993 |
| | Closed Ventilation Suction | Avanos Medical | PP-NS-884 |
| Enterostomal Therapy Products | ConvaTec | PP-NS-990 | |

Continuum of Care Program: Home Health & Hospice Agencies

| Product Category | Contract Title | Supplier Name | Contract Number |
|------------------------|---|-------------------------------|-----------------|
| Nursing (continued) | Enterostomal Therapy Products | Hollister | PP-NS-989 |
| | General Urological Products | Bard Medical Division | PP-NS-928 |
| | General Urological Products | Hollister | PP-NS-929 |
| | Incontinence Products | Cardinal Health 200 | PP-NS-1067 |
| | Incontinence Products | Medline Industries | PP-NS-1066 |
| | Incontinence Products | S2S Global | PP-NS-1068 |
| | Patient Beds-Purchase | Hill-Rom Holdings | PP-MM-397 |
| | Patient Beds-Rental | Hill-Rom Holdings | PP-MS-408 |
| | Patient Beds-Rental | Sizewise Rentals | PP-MM-409 |
| | Patient Beds-Rental | Universal Hospital Services | PP-MM-410 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Mercury Medical | PP-NS-1165 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Monaghan Medical | PP-NS-1162 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Smiths Medical ASD | PP-NS-1166 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Teleflex Medical | PP-NS-1163 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Thayer Medical | PP-NS-1164 |
| | Respiratory Therapy Products: Medication Delivery & Bronchial Hygiene | Vyaire Medical | PP-NS-1161 |
| | Respiratory Therapy Products: Respiratory Disposables | Arc Medical | PP-NS-1160 |
| | Respiratory Therapy Products: Respiratory Disposables | Medline Industries | PP-NS-1158 |
| | Respiratory Therapy Products: Respiratory Disposables | Salter Labs | PP-NS-1159 |
| | Respiratory Therapy Products: Respiratory Disposables | Teleflex Medical | PP-NS-1157 |
| | Respiratory Therapy Products: Respiratory Disposables | Vyaire Medical | PP-NS-1156 |
| | Respiratory Therapy Products: Resuscitation Devices | Ambu | PP-NS-1168 |
| | Respiratory Therapy Products: Resuscitation Devices | Medline Industries | PP-NS-1172 |
| | Respiratory Therapy Products: Resuscitation Devices | Mercury Medical | PP-NS-1170 |
| | Respiratory Therapy Products: Resuscitation Devices | Smiths Medical ASD | PP-NS-1171 |
| | Respiratory Therapy Products: Resuscitation Devices | SunMed | PP-NS-1169 |
| | Respiratory Therapy Products: Resuscitation Devices | Vyaire Medical | PP-NS-1167 |
| | Safety Hypodermic Products | Becton, Dickinson and Company | PP-NS-963 |
| | Safety Hypodermic Products | Covidien | PP-NS-964 |
| | Safety Hypodermic Products | Retractable Technologies | PP-NS-965 |
| | Safety Hypodermic Products | Smiths Medical ASD | PP-NS-966 |
| | Skin Integrity: Compression Wraps | 3M | PP-NS-1020 |
| | Skin Integrity: Compression Wraps | BSN Medical | PP-NS-1021 |
| | Skin Integrity: Compression Wraps | Derma Sciences | PP-NS-1022 |

Continuum of Care Program: Home Health & Hospice Agencies

| Product Category | Contract Title | Supplier Name | Contract Number | |
|------------------------|---|---|--|-----------|
| Nursing (continued) | Skin Integrity: Compression Wraps | Medline Industries | PP-NS-1023 | |
| | Skin Integrity: Compression Wraps | Molnlycke Health Care | PP-NS-1024 | |
| | Skin Integrity: Compression Wraps | Smith & Nephew - Wound Management Division | PP-NS-1025 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Coloplast | PP-NS-1004 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | ConvaTec | PP-NS-1005 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Crawford Healthcare | PP-NS-1006 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Derma Sciences | PP-NS-1007 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Hollister | PP-NS-1008 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | KCI USA | PP-NS-1012 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Medline Industries | PP-NS-1009 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Molnlycke Health Care | PP-NS-1010 | |
| | Skin Integrity: Primary/Secondary Wound Care Dressings & Wound Debridement | Smith & Nephew - Wound Management Division | PP-NS-1011 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | 3M | PP-NS-1013 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | Coloplast | PP-NS-1014 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | ConvaTec | PP-NS-1015 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | Crawford Healthcare | PP-NS-1016 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | Medline Industries | PP-NS-1017 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | Molnlycke Health Care | PP-NS-1018 | |
| | Skin Integrity: Skin Cleanser, Barrier & Lotion Products | Smith & Nephew - Wound Management Division | PP-NS-1019 | |
| | Standard Hypodermic Products | Becton, Dickinson and Company | PP-NS-972 | |
| | Standard Hypodermic Products | Covidien | PP-NS-974 | |
| | Tape Products | 3M | PP-NS-1000 | |
| | Office Supplies | Office Supplies | American Office Products Distributors | PP-MM-479 |
| | | Office Supplies | FriendsOffice | PP-MM-476 |
| | | Office Supplies | Guy Brown Managment | PP-MM-477 |
| | | Office Supplies | Materials Management Services | PP-MM-478 |
| Office Supplies | | Office Depot | PP-MM-481 | |
| Office Supplies | | Staples | PP-MM-480 | |

Continuum of Care Program: Home Health & Hospice Agencies

| Product Category | Contract Title | Supplier Name | Contract Number |
|-----------------------------------|---------------------------------------|-------------------------|-----------------|
| OR Products & Supplies | Tracheostomy Tubes & Related Products | Boston Medical Products | PP-OR-1252 |
| | Tracheostomy Tubes & Related Products | Covidien | PP-OR-1249 |
| | Tracheostomy Tubes & Related Products | Covidien | PP-OR-1569 |
| | Tracheostomy Tubes & Related Products | Marpac | PP-OR-1251 |
| | Tracheostomy Tubes & Related Products | Smiths Medical ASD | PP-OR-1250 |
| | Tracheostomy Tubes & Related Products | Smiths Medical ASD | PP-OR-1570 |
| Purchased Services | Workforce Solutions - Staffing | AMN Healthcare | PP-SV-175 |
| | Workforce Solutions - Staffing | Cynet Systems | SD-SV-007 |
| | Workforce Solutions - Staffing | Tech Army | SD-SV-006 |
| | Workforce Solutions - Staffing | US Tech Solutions | SD-SV-005 |
| Rehab Therapy Products & Services | Orthopedic Soft Goods | DJO Global | PP-NS-1199 |
| | Orthopedic Soft Goods | Ossur Americas | PP-NS-1198 |
| | Orthopedic Soft Goods | S2S Global | PP-NS-1195 |